

PARTNER JOURNEY

Partner Status

Chalkline join Wavenet as a Wholesale Partner in 2016, enhancing their product portfolio with award-winning, market-leading UC solutions.

True Platform Advocacy

The team at Chalkline became true platform advocates of TeamsLink, with extensive first-hand knowledge, enabling them to provide in-depth platform intelligence and valuable insights to their clients.

Product experts at Chalkline provide insight and feedback to the team at Wavenet through beta tests and feature trials; providing solutions and improving the user experience of the TeamLink platform.

S4B

Chalkline deploy Skype for Business internally and launch it to their customer base; providing a fully-managed UC solution with advanced telephony features to complement their existing Microsoft product stack.

Microsoft Teams

Wavenet launches new hero product TeamsLink into the channel. Chalkline migrates to the platform internally and launches it into their customer base.

Chalkline see great success with their customers, including showcase TeamsLink client; Pemberton.

TeamsLink

Platinum Partner

Chalkline continue to lead the way within the Wholesale channel as Platinum TeamsLink Partners and advocates - taking a solution-driven approach to ensure their clients are equipped with the right platforms to suit their business and communication goals.

About Chalkline

Microsoft Partner



- Gold Cloud Business Applications
- Gold Application Development
- Gold Cloud Platform
- Gold Cloud Productivity
- Gold Collaboration and Content
- Gold Datacenter